



Anna Babineaux
Residential Mortgage Loan Originator

"Your Best Interest Is My Priority"

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Top 10 reasons to use a Mortgage Consultant

Dear Friend and Colleague

A little David Letterman humor:

10. My mortgage person is accessible; she answers her telephone and email daily; she is even known to respond at night and on the weekend.
9. My mortgage person can tell me the difference between the mortgage products and why I might opt for one product over another
8. My mortgage person understands how to work with realtors to optimize my contract to maximize my savings and out of pocket expenses
7. My mortgage person keeps up with mortgage market changes and helps me not to over think the rate or the process
6. My mortgage person closed my loan before our contract expiration; we got to move at my leisure
5. My mortgage person saved me money; my cash needed for closing was less than estimated and I got an extra month before the new mortgage payment kicked in
4. My mortgage person has people. When I have a need, she knows a trusted person to help me.
3. My mortgage person understands the mortgage process is stressful; she sent entertaining and fun communications and mailers between contract to closing
2. My Mortgage person attends the closing to ensure everything I was approved for was delivered.
1. My Mortgage person is a friend and resource for life. She still emails, calls and sends me informative information. She wants my mortgage success and is my mortgage person for life.

If you like this recount and it rang true for you; don't keep me a secret. Refer me to someone just like you...I am never too busy for you or your referrals.

Sincerely,

Anna Babineaux
Your Personal Mortgage Consultant For Life

Member of By Referral Only and Buffini and Company...offering mortgages one referral at a time

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